

JGK 09/13/2017  
U.S. DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK  
LONG ISLAND OFFICE

UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK

NEW BEGINNINGS HEALTHCARE  
FOR WOMEN, LLC,

*Plaintiff,*

v.

EVO PAYMENTS INTERNATIONAL, LLC  
et al,

*Defendants.*

Docket 17-cv-03650-JFB-SIL

United States Courthouse  
Central Islip, New York

August 31, 2017  
1:08:43 p.m. - 1:44:06 p.m.

TRANSCRIPT FOR CIVIL CAUSE  
- TELEPHONIC CONFERENCE FOR ORAL RULING ON MOTION TO  
DISMISS AND MOTION TO STRIKE THE CLASS ALLEGATIONS -  
BEFORE THE HONORABLE JOSEPH F. BIANCO  
UNITED STATES DISTRICT JUDGE

A P P E A R A N C E S :

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*(Proceedings recorded by electronic sound recording)*

1 COURTROOM DEPUTY: Civil cause for a telephone  
2 conference in Civil 17-3650, New Beginnings Health Care for  
3 Women v. EVO Payments. Counsel, please state your appearances  
4 for the record.

5 MR. WEBB: Adam Webb for Plaintiff. For the  
6 Defendant, you have David Balser and John Chally.

7 THE COURT: Okay. Good afternoon, everybody. This is  
8 Judge Bianco. As you know, I scheduled the conference because I  
9 wanted to place the Court's oral ruling on the record with  
10 respect to the pending motion to dismiss, and to the strike the  
11 class allegations. What I intend to do is to place a fairly  
12 detailed oral ruling on the record. It will probably take about  
13 20 minutes or so to do that. We're recording this, so if you  
14 want to order a copy of the transcript of this ruling you could  
15 do so through the clerk's office. It's also possible at some  
16 future time, I might issue a written opinion. I haven't decided  
17 whether to do that or not. It wouldn't be in the immediate  
18 future, but there's a good chance that this will simply be the  
19 ruling of the Court. And obviously, I'll answer any questions  
20 when I'm done.

21 For reasons I'm going to explain in detail in a  
22 moment, I'm granting the motion with respect to only Counts 1  
23 and 2, and I'm denying the motion to dismiss with respect to the  
24 remaining counts. I'm also denying the motion to strike the  
25 class allegations at this juncture of the case.

1 First, with respect to the motion to dismiss, the  
2 standard of review is well-settled. I'm not going to belabor  
3 the record by setting it forth in any great detail. I adopt the  
4 standard of review in its entirety as set forth in one of my  
5 prior opinions, Harbor Distributing Corp. v. GTE Operations  
6 Support Incorporated, 2016 WL 1228615 at \*3 (E.D.N.Y. March 28,  
7 2016). In particular, I note under that standard, I have to  
8 accept the factual allegations set forth in the complaint as  
9 true, I have to draw all reasonable inferences in the  
10 Plaintiff's favor, and then determine whether a plausible claim  
11 exists under the Iqbal-Twombly standard as pronounced by the  
12 Supreme Court. Both sides also agree that on a motion to  
13 dismiss, the Court may consider any documents that are attached,  
14 referred to, or integral to the complaint. In this case,  
15 obviously, that would include the contract that is the subject  
16 of dispute. That's Chambers v. Time Warner Inc., 282, F.3d 147,  
17 152 (2d Cir. 2002).

18 I'm going to give a brief summary of the allegations  
19 as set forth in the amended complaint before moving to each  
20 count. As set forth in the amended complaint, the Plaintiff  
21 alleges that in early May 2015, Plaintiff discussed switching to  
22 EVO for payment processing services, and the parties  
23 preliminarily agreed on the fees and charges Plaintiff would pay  
24 in the event Plaintiff decided to switch. That's Paragraph 24.  
25 EVO subsequently faxed a two-page merchant application, which

1 I'll refer to as the Agreement, to Plaintiff on May 14, 2015.  
2 That's Paragraph 26. The pricing information matched the terms  
3 to which the parties had preliminarily agreed. Paragraph 27.  
4 On May 18, 2015, Plaintiff's representative signed the Agreement  
5 and faxed a copy to EVO. Paragraph 28.

6 The Agreement included some detailed pricing  
7 information on the fees EVO would charge Plaintiff for its  
8 processing services. That's at Page 2 of the Agreement.  
9 Furthermore, on its first page, it states that "a Visa member  
10 must be a principal (signer to the merchant agreement). At the  
11 bottom of the second page above the signature line, there's a  
12 clause stating that "Merchant understands that this Agreement  
13 shall not effect until merchant has been approved by a bank, and  
14 a merchant number is issued." Just below that clause and  
15 immediately above Plaintiff signature is another clause that  
16 states "If merchant submit a transaction hereunder, merchant  
17 will be deemed to have accepted the terms and conditions of the  
18 merchant processing agreement." The signature block that  
19 follows this statement put spaces for signatures by EVO and  
20 Deutsche Bank. Neither signs it however. And Plaintiff alleges  
21 that it is EVO's standard practice to avoid signing merchant  
22 agreements. That's Paragraph 37 of the complaint.

23 Shortly after Plaintiff signed the Agreement, it began  
24 submitting transactions to EVO. That's Paragraph 39. Plaintiff  
25 eventually noticed "numerous improper charges" listed on its

1 account statements. That's Paragraph 40. These included fees  
2 that it alleges it never agreed to pay, such as shipping fees,  
3 non-PCI fees, a PCI compliance fee, and an IRS reporting fee.  
4 As well as unauthorized increases to fees it had agreed to pay.  
5 That's Paragraphs 40 through 45.

6 EVO deducted these fees automatically before Plaintiff  
7 received its monthly statement. That's Paragraph 42. On  
8 separate occasions, Plaintiff complained of the improper fees  
9 and EVO would refund them. Paragraph 43. Over a year after  
10 signing this Agreement, Plaintiff terminated its account with  
11 EVO in July 2016. That's Paragraph 44.

12 Now, moving to an analysis of the particular claims.  
13 First is the threshold matter. The parties disagree as to  
14 whether Georgia or Pennsylvania law governs this case. The  
15 Second Circuit has stated, however, "Choice of law does not  
16 matter, unless the laws of the competing jurisdictions are  
17 actually in conflict." International Business Machines  
18 Corporation v. Liberty Mutual Insurance Company, 363 F.3d 137,  
19 143 (2d Cir. 2004).

20 Having analyzed both Georgia or Pennsylvania law, I  
21 find no meaningful conflict between Georgia and Pennsylvania law  
22 on the basic contract principles that are at issue before the  
23 Court today. Therefore, in this decision, I provide primarily  
24 Georgia law for purposes of the motion. However, I also provide  
25 some citations to Pennsylvania law, again, just to demonstrate

1 that there was no meaningful difference with respect to the  
2 legal principles that the Court is analyzing today.

3 I'm now going to address the issue regarding the  
4 flexibility of the Agreement. The complaint alleges that the  
5 Agreement is not enforceable because no EVO representative  
6 signed it. And by its terms, the Agreement, according to  
7 Plaintiff, requires a countersignature. EVO disagrees with  
8 Plaintiff's reading of the contract as mandating a  
9 countersignature, and argues that Plaintiff's performance  
10 rendered the Agreement binding, even if such a signature was  
11 required.

12 Under Georgia law, a party need not sign a contract  
13 for it to be enforceable. See Cochran v. Eason, 180 S.E.2d 702,  
14 704. (Ga. 1971). "Assent to the terms of a contract may be  
15 given other than by signatures." And acceptance can be inferred  
16 from performance under the contract." Valiant Steel and  
17 Equipment Inc. v. Roadway Exposition, Inc., 421, S.E.2d 773, 776  
18 (Georgia Court of Appeals, 1992).

19 Pennsylvania has the exact same legal principle as set  
20 forth in Terlescki v. E.I. Dupont de Nemours & Co., 1992  
21 WL 211531 at \*2 (E.D. Pa. August 24, 1992). "A party need not  
22 sign an agreement to be bound by it. So long as it's acting  
23 pursuant to its terms, this evidences his agreement." Also,  
24 Grzech v. Unemployment Compensation Board of Review, 56 Pa.  
25 Commonwealth Ct. 9, 423 A.2d 1364 (1981). "An offer, however,

1 can be accepted by ... performance."

2           Although EVO did not sign the Agreement, the amended  
3 complaint's unequivocal terms, clearly alleges that the parties  
4 performed under the contract that's contained in several  
5 paragraphs, including Paragraphs 39 through 45. Given that  
6 concession by the complaint, the Court concludes that this  
7 performance renders the contract enforceable, even in the  
8 absence of a countersignature. Plaintiff argues that a  
9 countersignature was a condition precedent to the Agreement's  
10 enforceability, and absent satisfaction of this condition, the  
11 parties' performance did not make the Agreement binding.

12           The Court agrees that it is true under Georgia law  
13 that a contract is not enforceable where a condition precedent  
14 to it has not been satisfied. See Brogdon Ex Rel. Cline v.  
15 National Healthcare Corp., 103 F. Supp. 2d 1322, 1335 - Dist.  
16 Court, ND Georgia, 2000. As well as under Pennsylvania law,  
17 Acme Markets v. Federal Armored Exp., Inc., 648 A.2d 1218, 1220,  
18 437 Pa. Superior Ct. 41, 437 Pa. ... - Pa: Superior ..., 1994. Both  
19 for the proposition that condition precedent is one which is to  
20 be performed before any right to be created therefore accrues.  
21 (Quoting other cases.)

22           In my view, in this particular case, however, the  
23 Agreement's language does not make Defendant's countersignature  
24 a condition precedent in general. Georgia disfavors conditions  
25 precedent, and therefore, "a contractual provision is

1 interpreted as a condition precedent only if it is clear that  
2 the parties intended it to operate that way." Williams Service  
3 Group, LLC v. National Union Fire Ins. Co. of Pittsburgh, 495  
4 Fed. Appx. 1, 5 (11th Cir. 2012). As well as Allentown  
5 Patriots, Inc. v. City of Allentown, 162 A. 3d 187, 1195 Pa.  
6 Commonwealth Ct. (2017). "In general, conditions precedent is  
7 highly disfavored and will be strictly construed against the one  
8 seeking to avail himself of them."

9           This high standard is met by using specific language,  
10 such as -- and I'm now quoting from a Georgia case -- "on  
11 condition that or if or provided or by explicit statements that  
12 certain events are being construed as conditions precedent.  
13 That comes from Choate Construction Co. v. Ideal Electrical  
14 Contractors, Inc., 246 Ga Appeals Court 626, 629 (2000). In the  
15 instant case that Plaintiff cites to support its argument,  
16 neither uses this type of language or otherwise makes clear in  
17 any way that a countersignature is required as a condition  
18 precedent to enforceability. Specifically, Plaintiff argues  
19 that two clauses render EVO's countersignature condition  
20 precedent to the Agreement. The first clause states that a Visa  
21 member, here Deutsche Bank, must be principal signer (to the  
22 merchant agreement). The second states that this Agreement  
23 shall not take effect until merchant has been approved by a bank  
24 and a merchant number is issued.

25           In the Court's view, neither of these uses of language



1 are typical or indicate a condition precedent. See Fulton  
2 County v. Collum Properties - 193 Ga. App. 774, 388 S.E.2d 916,  
3 916 Ga. App. (1998). Holding that the clause lacked language of  
4 a condition precedent. Did not create one. As well as the  
5 Williams case cited earlier. 495 Fed. Appx. 3, reaching the  
6 same conclusion. The second clause is use of the term "until  
7 arguably could be construed as a condition precedent. But by  
8 its terms that clause only requires the bank to approve of the  
9 merchant and issue a merchant number. It does not state that  
10 approval must be demonstrated via signature.

11 Furthermore, other language in the Agreement. The  
12 Court has reviewed the Agreement, there is no language that  
13 expressly conditions enforcement on a countersignature. Other  
14 courts in similar circumstances have reached the same  
15 conclusion, including Harris v. City Mortgage Inc., 2014  
16 WL 1767717 at \*4, ND Georgia, May 2, 2014. In the absence of  
17 such language in this case, the presence of a signature block  
18 for EVO is not sufficient for this Court to conclude a signature  
19 on its behalf was a condition precedent to enforceability. (Id  
20 at \*4, n.3.) See also, under Pennsylvania law, In re NuNET  
21 Inc., 48 B.R. 300, 310 (E.D. Pa. 2006). "The mere presence of  
22 signature lines does not determine whether the parties intended  
23 to be bound only upon the execution of the document by all  
24 signatories."

25 Moreover, the Agreement indicates that the parties

1 contemplated that performance alone could be binding, because  
2 just above the signature line, it states that "If merchant  
3 submits a transaction hereunder, merchant will be deemed to have  
4 accepted the terms and conditions of the merchant processing  
5 agreement." In light of this language and the context of the  
6 entire Agreement, disfavor is shown towards condition precedence  
7 under Georgia law, as well as Pennsylvania law, and the absence  
8 of the language clearly signaling a condition precedence, I  
9 conclude, as a matter of law, that the Agreement did not require  
10 EVO's signature as a condition precedent to enforceability.

11 I just note that I did review the case cited by  
12 Plaintiff that was invoked at oral argument, Liberty Salad Inc.  
13 v. Groundhog Enterprises, Inc., 2017 WL 2903154 (E.D. Pa. July  
14 7, 2017). I don't believe it is persuasive in this case. In  
15 that case, the clause in the merchant processing agreement said  
16 "By signing below, Merchant and the Undersigned agree,  
17 acknowledge and understand that." And then it goes on to say  
18 "The Agreement will not take effect unless and until Merchant  
19 has been approved by Bank and IPayment, and Merchant is assigned  
20 and issued a Merchant Account Number." And there's additional  
21 language. Specifically, this clause differs in my view from the  
22 Agreement. In this case, it expressly indicates that both  
23 parties must sign in any event, even if there's disagreement  
24 over whether that difference was material to the decision. To  
25 the extent, the court in Liberty Salad was interpreting the

1 language regarding approval and assignment of an account number  
2 as also requiring a signature on the merchant application, I  
3 simply respectfully disagree with that interpretation. Because  
4 as I noted, under both Pennsylvania and Georgia, the Defendant  
5 is permitted to manifest approval of the contract without  
6 necessarily signing it. See Terlescki, 1992 WL 211531 at \*2,  
7 Cochran, 180 S.E.2d 704. Georgia law is absolutely clear that  
8 contract language must be unambiguous to create a condition  
9 precedent. See Williams, 495 Fed. Appx. 3.

10 In sum, as relates to this issue, I find that the  
11 Defendant's signature was not a condition precedent to  
12 enforceability, and therefore, the parties' alleged performance  
13 set forth in the complaint made the Agreement enforceable in the  
14 absence of such a signature. See Valiant Steel, 421 S.E.2d 776.  
15 Accordingly, based upon that ruling, I'm granting Defendant's  
16 motion on Count 1, which the Plaintiffs seek a declaration that  
17 the Agreement is unenforceable because of the absence of a  
18 signature. As well as I'm granting on Count 2, which asserts a  
19 claim for unjust enrichment. That turns, again, on the  
20 unenforceability of the Agreement because of the absence of the  
21 signature. See Camp Creek Hospitality Inns, Inc. v. Sheraton  
22 Franchise Corporation, 139 F. 3d 1396, 1413 - Court of Appeals,  
23 11th Circuit 1998, which makes clear that recovery of the theory  
24 of unjust enrichment is only available when as a matter of fact  
25 there is no legal contract.

1 I am now turning to Count 4 of the Amended Complaint,  
2 the breach of contract claim, which I find sufficiently asserts  
3 a plausible breach of contract claim, including breach of the  
4 implied covenant of good faith and fair dealing. I find that  
5 it's a plausible claim that survives a motion to dismiss.

6 With respect to the breach of contract, EVO initially  
7 argued that -- just give me one second.

8 (Pause.)

9 With respect to the breach of contract claim, EVO  
10 initially argued that it fails to state a claim, because it did  
11 not identify the specific contractual provision that had  
12 allegedly been violated. I disagree. When you read that claim  
13 in its entirety, it makes clear that the breach of contract  
14 claims are based on Defendant's imposition of some fees that  
15 were not identified in the Agreement. So, in other words, the  
16 argument is that there's an absence of contractual provisions  
17 that would allow them to impose those additional fees. And in  
18 addition, it's also alleged that other fees exceeded the amount  
19 set forth in the Agreement. So, they clearly articulate why  
20 this would be a plausible breach of contract under the  
21 provisions.

22 For example, Paragraph 40(b) states that Defendant  
23 charged Plaintiff a shipping fee that Plaintiff never agreed to  
24 pay. Although the following allegations as to the non-PCI fees,  
25 a PCI compliance fee, and an IRS reporting fee do not

1 specifically state that Plaintiff did not agree to pay those  
2 fees. Paragraph 64 clarifies that these fees set forth in  
3 Paragraph 40 are identified anywhere in the merchant  
4 application, and thus, are unauthorized, and would constitute  
5 therefore a breach.

6 Likewise, Paragraph 115 indicates that the Defendant  
7 violated the contract by assessing improper charges not provided  
8 for in the contract. Paragraph 40(a), meanwhile alleges that  
9 Defendant charged Plaintiff a rate that exceeded the published  
10 NABU fee rate at all times in violation of the Agreement that  
11 states that all transactions will be assessed the current  
12 publish interchanged rates, dues and assessments, in addition to  
13 the basis points from the Agreement before referring merchants  
14 to MasterCard's website. That's Agreement at Clause 6.

15 Therefore, it's clear, based upon the language of the  
16 amended complaint, as to what the Plaintiff is alleging how the  
17 Defendants allegedly breached the contract in this particular  
18 case. See Deere Construction, LLC v. CEMEX Construction  
19 Materials Florida, LLC, 198 Supp.3d 1332, 1341-42 (S.D. Fla.  
20 2016). In its reply, in that oral argument, EVO argued that the  
21 express terms of the Agreement authorized them to impose  
22 additional fees, IYD clause, that indicate fees "may vary each  
23 month." Some charges may appear as "one-time setup fee."  
24 Others "will be added." And then there's additional language.  
25 "Under." And then additional language. "Certain

1 circumstances." And Plaintiff should visit Defendant's website  
2 "for additional information about these fees."

3 In order for the Defendant to prevail on these types  
4 of arguments at the motion to dismiss phase, these statutory  
5 provisions would have to be clear, unambiguous in their reading  
6 in the Defendant's favor. I do not believe that to be the case.  
7 At a minimum, these provisions, either taken individually, or in  
8 their entirety, in the Court's view, the Plaintiffs have an  
9 argument that at a minimum, they're ambiguous if you construe  
10 the language most favorably to the Plaintiffs, as the Court must  
11 do in this case. So, having concluded that it is not  
12 unambiguously set forth in the Defendant's favor, it is not a  
13 basis for the motion to dismiss in this case.

14 First, let me explain why. Again, this is construed  
15 most favorably to the Plaintiff. The clause that says fees "may  
16 vary each month" and directs Plaintiff to Defendant's website,  
17 can be argued to Plaintiffs to be a reference to one specific  
18 set of fees, namely the card association fees listed on page 2  
19 of the Agreement at clause 12. In full, that clause relating to  
20 those fees reads "Merchant will also be assessed each month the  
21 following card association fees, fund network fee and acceptance  
22 and licensing fee. These fees, which vary each month, are based  
23 on" and then it has "various factors not relevant here. For  
24 additional information about **these fees** go to" and then it has  
25 the Defendant's website. Thus, the Plaintiffs certainly have a

1 plausible argument. Then in the context of the sentences which  
2 reference two of these three provisions on which Defendant  
3 relies, could be read to refer to the card association fees  
4 specifically.

5 Plaintiff also has a plausible argument that the one-  
6 time setup fee meanwhile only applies to high-speed processing  
7 and/or gateway activation. That's in clause 9. And that very  
8 detailed "circumstance" the Agreement outlines, again, could  
9 plausibly be argued by the Plaintiff, only apply to a specific-  
10 type of surcharge identified in clause 4. Thus, the Court  
11 concludes that Plaintiff has articulated a plausible claim that  
12 the provisions that EVO cites as providing it with broad  
13 authority imposed fees, not listed in the Agreement, are limited  
14 to the specific kinds of charges, and that they do not afford  
15 EVO the type of authority it claims to have to impose the  
16 additional fees. Accordingly, because the complaint plausibly  
17 alleges that EVO imposed fees not authorized by the Agreement  
18 were in excess of the amounts set forth within the Agreement, I  
19 find that the Plaintiffs have adequately set forth a claim for  
20 breach of contract.

21 With respect to the implied covenant of good faith and  
22 fair dealing, it is true that Georgia law does not recognize a  
23 cause of action for breach of the implied covenant of good faith  
24 and fair dealing. See Cohen Financial Group Inc. v. Employers  
25 Insurance Company of Wausau, 476 Fed. Appx. 834, 836 (11<sup>th</sup> Cir.

1 2012), as well as under Pennsylvania law, Frey v. Grumbine's RV,  
2 2010 WL 4718750, at \*11 (M.D. Pa. Nov. 15, 2010). However, I've  
3 gone back, I looked at the amended complaint, Count 4 does not  
4 assert an independent claim for good faith and fair dealing. In  
5 fact, the heading itself, has them together, a breach of  
6 contract claim, including a claim for breach of the covenant in  
7 good faith and fair dealing. So, I don't believe that this  
8 complaint does allege it separately. If it did, it would not be  
9 in the cause of action, but I'd construe it as written to be a  
10 breach of contract claim that includes that particular  
11 allegation, among others. So, I don't believe that's a basis to  
12 dismiss Count 4.

13           Moving to the remaining claims for declaratory  
14 judgment, Counts 3 and 5 of the amended complaint; denying the  
15 motion to dismiss those at this time. Just for background for a  
16 moment. It asserts that the agreement was six pages, not two as  
17 alleged by Plaintiff. And that the latter four pages consist of  
18 more detailed terms and conditions that also bound Plaintiff.  
19 The amended complaint alleges, and I'm accepting this as true  
20 for purposes of this motion that the agreement was only two  
21 pages, and that Plaintiff never received the terms and  
22 conditions. Based upon these allegations, Count 3, seeks a  
23 declaration that the terms and conditions are not binding on the  
24 Plaintiff. In the alternative, Count 5 seeks a declaration that  
25 various provisions of the terms and conditions are invalid on



1 the grounds that they are, among other things, illusory and  
2 unconscionable. That's Paragraphs 123 through 134. EVO moves  
3 to dismiss these counts, arguing that the Agreement is no longer  
4 in effect, and therefore, Counts 3 and 5 are not recognizable  
5 under the Declaratory Judgment Act. Although the Defendant's  
6 correct that the Declaratory Judgment Act requires a Plaintiff  
7 to allege facts to show that the continuing controversy is real  
8 and immediate, and it's a definite, rather than speculative,  
9 threat of future injury. Quoting from AVRA v. Federal Deposit  
10 Insurance Corporation, 2013 WL 12106936 at \*11 (ND Ga. January  
11 18, 2015).

12 I find that such a controversy does exist here because  
13 Plaintiff asserts this. And having read the terms and  
14 conditions, I think it's plausible that several of the  
15 provisions in the agreement or the terms and conditions may  
16 affect the Plaintiff's legal rights. For example, and this is  
17 just one example; Paragraph 47 in the amended complaint, said  
18 that Defendant threatened to enforce several contractual terms  
19 in response to Plaintiff's law suit, including (quoting from the  
20 amended complaint) "an obligation to make and resolve billing  
21 disputes within a certain time-period, a limitation of liability  
22 clause, a provision supporting the applied New York law to  
23 require all suits to be filed in New York, a class action  
24 waiver, and a provision that purported to require Plaintiff to  
25 pay EVO's attorney's fees in any billing dispute."

1           So, to this Court it's clear, that the validity of  
2 these terms can still affect the Plaintiff's rights under  
3 circumstances of this case, despite determination of the  
4 agreement. And therefore, I find that Counts 3 and 5  
5 sufficiently state claims declaratory relief under the standard  
6 that I just cited.

7           Finally, the Court moves to EVO's motion to strike the  
8 class claims, which I'm denying. I set forth the relevant law  
9 on that type of motion in a case called Calibuso v. Bank of  
10 America, 893 F.Supp.2d 374, 384 (E.D.N.Y. 2012), and I adopt  
11 that by incorporation in its entirety without repeating it here.  
12 I just quickly note, in connection with that standard, as I  
13 noted in that case, motions to strike are heavily disfavored at  
14 this stage because they "pre-emptively terminated the class  
15 aspects of litigation solely on the basis of what is alleged in  
16 the complaint, before Plaintiffs are permitted to complete  
17 discovery to which they would otherwise be entitled on questions  
18 relevant to class certification." Ironforge.com v. Paychex, 404  
19 (W.D.N.Y. 2010).

20           Defendant argues that the Court should strike the  
21 class allegations because individualized choices of law and  
22 factual questions would dominate over class-wide issues. I find  
23 that it would be premature to dismiss the class claims on those  
24 grounds at this juncture of this case. For example, with  
25 respect to the choice of law questions, Paragraph 6(g) of the

1 terms and conditions, states that any dispute by a merchant,  
2 will be governed by New York law. So, in the event the terms  
3 and conditions prove binding, there would be no choice law  
4 problems for the class. And EVO acknowledges that the choice of  
5 law issues only arise if the terms and conditions are not  
6 binding. But even if this is true, it's not clear to me that  
7 the choice of law issues would make this case inappropriate for  
8 class certification.

9 At this point, at its core, this case involves basic  
10 principles of contract law that could be very similar across  
11 most jurisdictions as evidenced by the fact, as I've analyzed  
12 today, that Georgia and Pennsylvania are virtually identical on  
13 all the issues raised in this motion. For any discrepancies  
14 that may arise, moreover it may be possible for the Plaintiff or  
15 the Court to craft an approach that accounts for them as other  
16 courts have done where there have been such conflicts, including  
17 in the In re Checking Account Overdraft litigation, 307 FRD 630,  
18 652-655 (S.D. Fla. 2015). And in that same case, another  
19 opinion that did so is 275 FRD 666, 680 (S.D. Fla. 2011).  
20 Therefore, at the very least, I find it's premature to strike  
21 the class claims based on potential choice of law issues that  
22 may arise in the future.

23 I reach the same conclusion with the Defendant's  
24 argument about individualized factual issues. Defendant  
25 contends that its negotiation with each member, the pricing and

1 fees are agreed upon, whether the terms and conditions were  
2 provided to each member and received, each member's compliance  
3 with the agreement, the fees charged and damages, all involve  
4 highly individualized factual inquiries into EVO's relations  
5 with each individual class member.

6           However, the amended complaint alleges several factual  
7 questions that may be sufficient to establish the commonality  
8 and (inaudible) requirements of Rule 23. For example, Plaintiff  
9 alleges that it was Defendant's common practice not to provide  
10 the terms and conditions to prospective clients. That's  
11 Paragraph 60 and 85(e). So, for example, if discovery showed  
12 that it was the practice never to send these to any clients,  
13 there certainly wouldn't be any individualized determinations on  
14 that fact. And they also allege similarly that it was a common  
15 practice to charge the excessive and unauthorized fees,  
16 suggesting that they were charged to every member of the class.  
17 That's Paragraphs 74, 75 and 85(g).

18           I believe this is enough to survive a motion to strike  
19 at this preliminary stage of the case. Therefore, because EVO's  
20 arguments against class certification are premature, I'm denying  
21 the motion to strike at this time. So, in sum, I'm granting the  
22 motion to dismiss Counts 1 and 2 because they are predicated on  
23 the assumption that the Agreement needed to be countersigned,  
24 which the Court has found is incorrect, that no countersignature  
25 was required, and the party's performance rendered the agreement

1 enforceable. I'm denying the motion to dismiss in all other  
2 respects, and I'm denying the motion to strike. All right? So,  
3 do you want to propose a date for the answer, Mr. Balser?

4 MR. CHALLY: This is Mr. Chally. I'm happy to.

5 THE COURT: Okay.

6 MR. CHALLY: We should be able to answer within the  
7 two weeks that the rules would require. So, we will plan to  
8 answer on the 15<sup>th</sup> of September if that's okay with the Court.

9 THE COURT: Sure. You said the 15<sup>th</sup>?

10 MR. CHALLY: Yes, sir.

11 THE COURT: Yes. That's certainly acceptable. And  
12 then obviously, the Magistrate Judge will take over the  
13 supervision of discovery in the case. All right?

14 MR. CHALLY: Thank you.

15 THE COURT: Any other issues for today? Anything from  
16 you, Mr. Webb?

17 MR. WEBB: Your Honor, I'm just -- please tell me to  
18 shut up if this is inappropriate, but I want to just give you a  
19 heads-up. We did file a case, which I know the Court is aware  
20 of, in the same court, and it is announced as a related case by  
21 a couple of other small businesses against EVO. And it is  
22 before still Judge Azrack. And I just wanted to notify you of  
23 that. I think you're already aware of, but I would have thought  
24 it would have been forwarded to you just on a standard of  
25 related cases and efficiencies of the court; not trying to do

1 anything with that at this time, but I did want to use this  
2 opportunity to just alert you to that.

3 THE COURT: Yes. I did see the -- there was a  
4 notification on my docket of the related case, and I did note  
5 that. But what I would suggest you do would be, if you believe  
6 that that case should be transferred under that rule to me, I  
7 would write a letter to Judge Azrack. Obviously, you should  
8 speak to your opposing counsel in that case, and see if they  
9 agree that it should be transferred. And then write a letter to  
10 Judge Azrack, and that would usually then trigger a discussion  
11 between our chambers as to whether or not it should be done.  
12 But we usually want to see whether or not there's any  
13 disagreement on whether or not they're related or not. Okay?

14 MR. WEBB: Thank you.

15 THE COURT: All right. Anything else from Defendant's  
16 counsel?

17 MR. CHALLY: No, Your Honor. Thank you very much.

18 THE COURT: All right. Thank you. Have a good day.

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CERTIFICATION

I, Rochelle V. Grant, certify that the foregoing is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter.

Dated: September 8, 2017

  
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Rochelle V. Grant